



News Update, July 2015



#1 Reason to Sell Your House Now!

If you are one of the many home owners out there who are debating putting their house on the market this year, don't miss out on the great opportunity you have right now!

The latest Existing Home Sales Report from The National Association of Realtors (NAR), reveals that the inventory of homes for sale has dropped to a 5.1-month supply.

Historically, a 6-month supply is necessary for a 'normal' market, explained below:



There are more buyers that are ready, willing and able to buy now, than there has been in years! The supply of homes for sale is not keeping up with the demand of these buyers.

Bottom Line:

Home prices are appreciating in this seller's market. Listing now will give you the most exposure to buyers who will be competing against each other to buy your house.



MG On The Halifax Tour – Make An Appointment With Us Now!

Schedule an appointment with us for a tour of the MG On The Halifax! Located just outside Daytona Beach, Florida, the 26 story twin tower condo offers breathtaking views of the Halifax River and Atlantic Ocean.

Live your life to the fullest at

MG on the Halifax and enjoy luxury outstanding luxury and amenities and just minutes from the fun and excitement of the "Worlds Most Famous Beach". Amenities include 32 boat private slips, on-site management, secured parking, manned and gated 24/7 security, front desk staff, and much more. 18 acres of lush riverside landscaped property also includes 2 heated swimming pools with hot tubs and generous sun decks.

Inside you'll find state of the art fitness center, a Pilates/yoga/dance studio and a sauna. The 10,000 square foot clubhouse includes a formal banquet room, several private party rooms, a theatre room and a billiards room.

Each waterfront condominium residence at MG on the Halifax showcases unobstructed Intra-coastal and Ocean views. Each unit comes with imported Italian cabinetry, marble and granite countertops, GE Stainless steel appliances and designer tile floors. With voluminous 9' ceilings, private balconies, and boat slips available for purchase, luxury is standard at MG. MG on the Halifax truly becomes your waterfront oasis. Call us today to explore your options at MG on the Halifax!



Bandshell Concert Series.

The free concert series, which runs through September 19, happens every Saturday at 7:15 p.m. and is followed by a fabulous display of

fireworks over the Atlantic Ocean at 9:45 p.m. Bandshell parking is available at the nearby Ocean Center garage and surface lots. Rental chairs are available.

- Doobie Brothers, Santana Tributes & Fireworks 8/1/2015
- Bon Jovi Tribute & Fireworks 8/15/2015
- Fleetwood Mac Tribute & Fireworks 8/22/2015
- Allman Brothers Tribute & Fireworks 8/29/2015

Thanks For All Your Referrals!

We succeed when people like you refer us to their friends, neighbors and loved ones It's the best kind of feedback we can receive. So thanks for continuing to pass this newsletter around to people you care about.

Home Values Are Up!



What is yours worth now? If you're ready to sell your home and are curious about the value of your property we can email you a Free Comparative Market Analysis. It is important to compare your home's value to recent home sales in your neighborhood and also evaluate the price of homes currently on the market.

Fill out the form at: www.PortOrangeJuice.com/selling.php

The biggest challenge facing the housing market right now is the lack of inventory available for sale. Prices are determined by supply and demand. Right now buyer demand is out-pacing seller supply, across many price ranges, driving prices up. **BOTTOM LINE**: If you are a homeowner debating listing your home for sale this spring/summer, now is the time!

For Sale with Team Gagliardi



3 bedroom, 3 bathroom direct ocean front condo with impeccable views, gourmet kitchen, asking \$614,900



4 bedroom, 4 bath home in Port Orange, pool, spa, summer kitchen, 1 acre of land, asking \$689,000



4 bedroom, 3 story ocean view home in Ponce Inlet, 4 car garage, asking \$645,900



3 bedroom, 2 bath, lake front home in New Smyrna Beach, community pool & playground, asking \$179,900



3 bedroom, 2.5 bath, 2 story home on cul-de-sac with many upgrades, asking \$239,800



3 bedroom, 2 bath renovated home in Port Orange, fenced yard, large screened lanai, asking \$194,900

#1 Google Ranking – 90% of listings are sold online!

- o 1st page of Google for most Port Orange communities & Daytona Beach condos! Try it!
- o User friendly, high traffic website to search for Homes www.PortOrangeJuice.com
- o Your listing will be on all the high traffic real estate sites including: PortOrangeJuice.com, Zillow.com, Realtor.com, Trulia.com
 ListHub.com, FlexMLS.com, and more!

Zillow & Trulia Reviews

o 5 out of 5 STAR Reviews! Read all past client's comments and reviews!

Social Media Presence

o Facebook, Twitter, YouTube, LinkedIn, Google Plus and more!

Team Gagliardi – 4 motivated Realtors working for you:

o Mike, Marty, Janis and Heidi Gagliardi with over 30 years' experience!

Professional Photography – Phenomenal photos that will sell your home FAST!

o Check out our website for examples.

CALL TEAM GAGLIARDI

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